How should you handle sales and use tax compliance?

Microsoft Dynamics

ARE YOU A:

- Tax professional
- Controller or CFO
- Financial professional



AT A:

- Small business
- Mid-size business
- Enterprise business



DEALING WITH:

- Sales and use tax
- VAT or GST
- Tax exemptions
- Sales tax returns

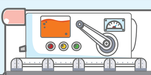


Let's find the right solution!

Do you have a burning desire to spend IT resources on tax compliance instead of growing your business?

- N → Does your organization have in-house expertise on sales and use tax, VAT, GST, managing exemptions, and filing returns?
  - N → Can your organization afford to do nothing and pay the fines, penalties, and fees associated with an audit?
    - N → Consider a cloud-based automation solution. Are you running Microsoft Dynamics?
      - N → No worries. We have 700+ pre-built integrations for accounting, ERP, ecommerce, shopping cart, and other business systems.
      - Y → Awesome! Avalara has pre-built integrations for Dynamics GP, Dynamics AX, Dynamics NAV, Dynamics SL, Dynamics CRM, Dynamics 365 for Finance and Operations, Dynamics 365 Business Central, Dynamics 365 for Sales.
    - Y → Well, calculated risk is certainly a strategy. Cross your fingers and hope for the best!
  - Y → Great! While time-consuming, a manual system of spreadsheets and data reconciliation could work for your organization.
- Y → Fantastic! Sounds like you have the time and budget to build and maintain a custom tax compliance solution, or can afford to have someone build it for you.

How do these options compare ?



	Do nothing	Custom built solution	Manual system	Avalara
PROS				
No/low initial investment	●		●	●
Reduces human error		●		●
Scalable				●
Supported				●
Add-on capabilities (handling exemptions, filing/remitting returns)		●		●
Improves accuracy		●		●
CONS				
Expensive		●		
Time-consuming			●	
Requires ongoing maintenance		●	●	
Legally dubious	●			

Find out more about sales tax automation and how Avalara integrates with your version of Dynamics.

Avalara
Tax compliance done right

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